

# HBL



## HBL-Stock Fund

THIRD QUARTERLY REPORT

March 31, 2008

(UN-AUDITED)

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## CORPORATE INFORMATION

### Management Company

HBL Asset Management Limited

### Board of Director of the Management Company

Mr. R. Zakir Mahmood	Chairman
Mr. Shahid Ghaffar	Chief Executive Officer and Director
Mr. Sohail Malik	Director
Mr. Tawfiq Habib Chinoy	Director
Ms. Sadia Khan	Director
Mr. Abid Sattar	Director

### Audit Committee of the Board of Directors of the Management Company

Ms. Sadia Khan	Chairperson
Mr. Sohail Malik	Member
Mr. Abid Sattar	Member

### Human Resource Committee of the Board of Directors of the Management Company

Mr. Tawfiq Habib Chinoy	Chairman
Mr. Shahid Ghaffar	Member
Mr. Abid Sattar	Member

### Company Secretary

Mr. Rehan N. Shaikh

### Chief Financial Officer

Mr. Noman Ahmed Soomro

### Fund Manager

Mr. Muhammad Amir Khan

### Trustee

Central Depository Company of Pakistan Limited (CDC)  
CDC House, 99 - B, Block "B", S.M.C.H.S, Main Shakra-e-Faisal, Karachi.

### Auditors

A. F. Ferguson & Co. Chartered Accountants,  
State Life Building No. I-C, I. I. Chundrigar Road, P.o. Box 4716, Karachi.

### Legal Advisor

Mandviwalla & Zafar, Advocate and Legal Consultants, Mandviwalla Chambers  
C-15, Block 2, Clifton, Karachi.

### Bankers to the Fund

Habib Bank Limited  
The Bank of Punjab  
Bank Al Habib Limited  
MCB Bank Limited  
JS Bank Limited

### Head Office

8B, 8th Floor, Executive Tower, Dolmen City, Block 4, Clifton, Karachi.

### Registered Office

Suite # 403-404, The Forum, G-20 Khayaben-e-Jami, Clifton, Karachi.

## REPORT OF THE DIRECTORS OF THE MANAGEMENT COMPANY

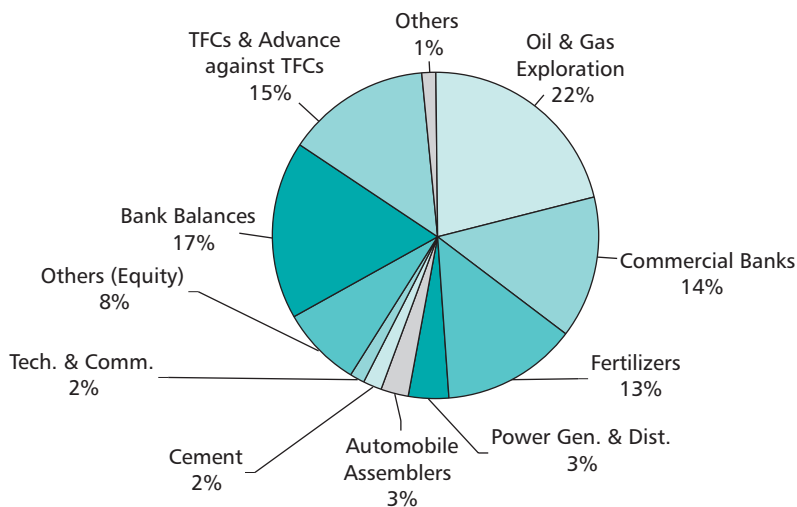
The Board of Directors of HBL Asset Management Limited, the management company of HBL Stock Fund is pleased to present its report together with the financial statements for the period from August 23, 2007 to March 31, 2008.

### Fund Performance

The Fund has earned total income and net income of Rs. 153.00 million and Rs. 118.81 million respectively for the period under review. The Net Asset Value per unit of the Fund was Rs.109.74 as on March 31, 2008 against offer price of Rs.100. The Fund was invested to the extent of Rs. 1.60 billion including Rs. 1.31 billion in equities. The total Fund size was Rs. 1.94 billion as on March 31, 2008.

### Asset Allocation

The Fund has made investment mainly in Oil and Gas Exploration, Commercial Banks, Fertilizer, Power Generation and Distribution, Automobile Assemblers and Cement sectors. The details of asset allocation as on March 31, 2008 is given below:



### Market Review and Future Outlook

January 2008 started off with volatile movement in the stock market. The KSE 100 Index which opened at 14,076 points on January 1, 2008 declined sharply by 5.14% to close on 13,353 points on January 2, 2008. Thereafter the market recovered and the KSE 100 Index was 14,017 points on January 31, 2008. During the month of February and March 2008 the market remained generally bullish. The KSE 100 Index increased from 14,017 points on January 31, 2008 to 14,934 points on February 29, 2008 and further to its highest ever level of 15,275 points on March 27, 2008 before closing at 15,125 points on March 31, 2008. The KSE 100 Index increased by 7.9% during the period January - March 2008.

It is the endeavor of the management to continue its efforts in building a diversified portfolio of blue chip and securities with growth prospects to provide long term and sustainable strength to the Fund in an often volatile market conditions.

#### **Acknowledgement**

The Board takes this opportunity to thank its valued unit-holders for their confidence and patronage. It would like to place on record its appreciation for the help and guidance provided by the Securities and Exchange Commission of Pakistan, Central Depository Company of Pakistan as Trustee, the Lahore Stock Exchange and the State Bank of Pakistan.

The Board also wishes to place on record its appreciation for the hard work and dedication shown by the staff.

For and on behalf of the Board

**R. Zakir Mahmood**  
Chairman

Date : April 18, 2008  
Place : Karachi

**HBL STOCK FUND  
CONDENSED INTERIM STATEMENT OF  
ASSETS AND LIABILITIES (UNAUDITED)  
AS AT MARCH 31, 2008**

Note March 31,  
2008  
(Rupees in '000)

**Assets**

Bank balances		344,517
Investments	4	1,570,730
Dividend and profit receivable		21,352
Advances, deposits and prepayments		2,539
Preliminary expenses and floatation costs		1,003
Other assets		25,000
<b>Total assets</b>		<b>1,965,141</b>

**Liabilities**

Payable to HBL Asset Management Limited - Management Company		9,981
Payable to Central Depository Company of Pakistan Limited - Trustee		253
Payable to Securities and Exchange Commission of Pakistan - Annual fee		955
Payable against purchase of investments		13,301
Accrued and other liabilities		1,598
<b>Total liabilities</b>		<b>26,088</b>

**Net assets**

1,939,053

**Unit Holders' Fund (as per statement attached)**

1,939,053

**Number of units**

**Number of units in issue**

17,669,777

**Rupees**

**Net asset value per unit**

109.74

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

## HBL STOCK FUND CONDENSED INTERIM INCOME STATEMENT (UNAUDITED)

FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2008

Note	For the period from August 23, 2007 to March 31, 2008	Quarter ended March 31, 2008
------(Rupees in '000)-----		
<b>Income</b>		
Capital gain on sale of investments	76,575	44,273
Dividend income	29,101	16,930
Profit on bank deposits	23,678	9,504
Income from Term Finance Certificates	10,020	7,425
Income from reverse repurchase and other money market transactions	208	-
Income from spread transactions	140	-
	139,722	78,132
Unrealised appreciation / (diminution) in value of investments at fair value through profit or loss - net	(2,583)	2,275
	137,139	80,407
<b>Expenses</b>		
Remuneration of HBL Asset Management Limited - Management Company	28,641	14,397
Remuneration of Central Depository Company of Pakistan Limited - Trustee	1,527	729
Annual fee - Securities and Exchange Commission of Pakistan	955	480
Brokerage and Capital Value Tax	2,689	493
Auditors' remuneration	105	45
Settlement and bank charges	62	30
Amortisation of preliminary expenses and floatation costs	132	56
Other expenses	82	25
	34,193	16,255
<b>Net income from operating activities</b>	102,946	64,152
Net element of accrued income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed	15,865	(1,902)
<b>Net income for the period</b>	118,811	62,250
<b>Earnings Per Unit</b>	5	

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**HBL STOCK FUND  
CONDENSED INTERIM DISTRIBUTION  
STATEMENT (UNAUDITED)  
FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2008**

	For the period from August 23, 2007 to March 31, 2008	Quarter ended March 31, 2008
	----- (Rupees in '000) -----	
<b>Undistributed income brought forward</b>	-	50,775
Net income for the period	118,811	62,250
Element of income / (loss) and capital gains / (losses) included in the prices of units sold less those in units redeemed - amount representing income / (loss) that form part of the Unit Holders' Funds	(7,293)	(1,507)
<b>Undistributed income carried forward</b>	<u>111,518</u>	<u>111,518</u>

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**HBL STOCK FUND  
CONDENSED INTERIM STATEMENT OF MOVEMENT  
IN UNIT HOLDERS' FUND (UNAUDITED)  
FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2008**

	For the period from August 23, 2007 to March 31, 2008	Quarter ended March 31, 2008
	----- (Rupees in '000) -----	
<b>Net assets at the beginning of the period</b>	-	1,823,629
Issue of 21,657,661 units (1,599,200 units for the quarter ended March 31, 2008)	2,198,494	165,308
Redemption of 3,987,884 units (1,737,831 units for the quarter ended March 31, 2008)	(422,944)	(182,579)
	1,775,550	(17,271)
Net element of accrued income / (loss) and capital gains / (losses) included in prices of units sold less those in units redeemed		
- amount representing accrued (income) / loss and capital (gains) / losses - transferred to Income Statement	(15,865)	1,902
- amount representing (income) / loss that form part of the Unit Holders' Fund - transferred to Distribution Statement	7,293	1,507
	(8,572)	3,409
Net unrealised appreciation in fair value of investments classified as available for sale	60,557	68,543
Net income for the period	118,811	62,250
Element of income / (loss) and capital gains / (losses) included in the prices of units sold less those in units redeemed - amount representing income / (loss) that form part of the Unit Holders' Fund	(7,293)	(1,507)
<b>Net assets as at the end of the period</b>	<u>1,939,053</u>	<u>1,939,053</u>

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

**HBL STOCK FUND  
CONDENSED INTERIM CASH FLOW  
STATEMENT (UNAUDITED)  
FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2008**

**For the period  
from August  
23, 2007  
to March  
31, 2008  
-----  
Quarter  
ended  
March  
31, 2008  
-----  
(Rupees in '000)-----**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Net income for the period	118,811	62,250
<b>Adjustments for non-cash and other items:</b>		
Amortisation of preliminary expenses and floatation costs	132	56
Unrealised (appreciation) / diminution in value of investments at fair value through profit or loss - net	2,583	(2,275)
Net element of accrued (income) / loss and capital (gains) / losses included in prices of units sold less those in units redeemed	(15,865)	1,902
	105,661	61,933
<b>(Increase) / decrease in assets</b>		
Investments - net	(1,499,454)	(288,438)
Dividend and profit receivable	(21,352)	(14,378)
Advances, deposits and prepayments	(2,539)	(21)
Other assets - subscription for placements in term finance certificates	(25,000)	195
	(1,548,345)	(302,642)
<b>Increase / (decrease) in liabilities</b>		
Accrued and other liabilities	1,597	1,410
Payable to HBL Asset Management Limited - Management Company	8,846	(7,333)
Payable to Central Depository Company of Pakistan - Trustee	253	(3)
Payable to Securities and Exchange Commission of Pakistan	955	480
	11,651	(5,446)
<b>Net cash outflow on operating activities</b>	(1,431,033)	(246,155)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net receipts / (payments) against issue / redemption of units	1,775,550	(146,495)
<b>Net increase / (decrease) in cash and cash equivalents</b>	344,517	(392,650)
<b>Cash and cash equivalents at the beginning of the period</b>	-	737,167
<b>Cash and cash equivalents at the end of the period</b>	344,517	344,517

The annexed notes 1 to 8 form an integral part of these condensed interim financial statements.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive

\_\_\_\_\_  
Director

# HBL STOCK FUND

## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

### FOR THE PERIOD AND QUARTER ENDED MARCH 31, 2008

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

HBL Stock Fund (the Fund) was established under a Trust Deed, dated August 09, 2007, executed between HBL Asset Management Limited as the Management Company and Central Depository Company of Pakistan Limited as the Trustee. The Fund has been authorised by Securities and Exchange Commission of Pakistan as a unit trust scheme on August 21, 2007.

The Fund is an open end mutual fund and offers units for public subscription on a continuous basis. The units are transferable and can also be redeemed by surrendering to the Fund. The Fund is listed on the Lahore Stock Exchange. The units of the Fund were initially offered for public subscription at par from August 29, 2007 to August 31, 2007.

The principal activity of the Fund is to provide long-term capital growth by investing primarily in a diversified pool of equities and equities related instruments.

In accordance with the Trust Deed, the first accounting period of the Fund commenced on the date on which the Trust Property was first paid or transferred to the Trustee i.e. August 23, 2007.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of the Trust Deed, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2007 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail. The disclosures made in these condensed interim financial statements have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the published financial statement of the Fund for the period from August 23, 2007 to December 31, 2007.

#### 4. INVESTMENTS

Assets at fair value through profit or loss - held for trading

	Note	March 31, 2008 (Rupees in '000)
- Listed equity securities	4.1	20,841
Available for sale		
- Listed equity securities	4.2	1,288,849
- Debt securities	4.3	261,040
		<u>1,570,730</u>

#### 4.1 Listed equity securities - 'At fair value through profit or loss' - held for trading

Name of the Investee Company	Number of shares				Market Value at March 31, 2008	Market Value as a %age of Net Assets
	Purchases during the period	Bonus/Rights Issue	Sales during the period	As at March 31, 2008		
(Rupees in '000)						
<b>SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10 each unless stated otherwise</b>						
<b>Investment Banks/Companies/Securities</b>						
Arif Habib Securities Limited	85,500	-	85,500	-	-	-
Javed Omar Vohra & Company	20,000	-	20,000	-	-	-
	<u>105,500</u>	-	<u>105,500</u>	-	-	-
<b>Commercial Banks</b>						
Allied Bank Limited	12,200	1,000	3,600	9,600	1,157	0.06%
Askari Bank Limited	25,000	-	25,000	-	-	-
Bank Al-Falah Limited	46,500	-	46,500	-	-	-
Bank Islami Pakistan Limited	27,500	-	27,500	-	-	-
The Bank of Punjab	86,500	4,550	68,300	22,750	1,509	0.08%
Habib Bank Limited	29,900	-	29,900	-	-	-
MCB Bank Limited	331,600	-	331,600	-	-	-
National Bank of Pakistan Limited	549,900	4,000	509,900	44,000	10,252	0.53%
NIB Bank Limited	370,000	-	370,000	-	-	-
United Bank Limited	147,000	-	147,000	-	-	-
	<u>1,626,100</u>	<u>9,550</u>	<u>1,559,300</u>	<u>76,350</u>	<u>12,918</u>	<u>0.67%</u>
<b>Insurance</b>						
Adamjee Insurance Company Limited	224,800	-	224,800	-	-	-
New Jubilee Life Insurance Company Limited	8,500	-	8,500	-	-	-
Pakistan Reinsurance Limited	12,200	-	12,200	-	-	-
	<u>245,500</u>	-	<u>245,500</u>	-	-	-
<b>Textile Composite</b>						
Nishat Mills Limited	179,200	-	158,500	20,700	2,224	0.11%
	<u>179,200</u>	-	<u>158,500</u>	<u>20,700</u>	<u>2,224</u>	<u>0.11%</u>
<b>Cement</b>						
Attock Cement Pakistan Limited	6,000	-	6,000	-	-	-
D. G. Khan Cement Company Limited	258,800	-	258,800	-	-	-
Lucky Cement Limited	230,300	-	230,300	-	-	-
Maple Leaf Cement Factory Limited	166,000	-	122,000	44,000	810	0.04%
	<u>661,100</u>	-	<u>617,100</u>	<u>44,000</u>	<u>810</u>	<u>0.04%</u>
<b>Refinery</b>						
Attock Refinery Limited	351,800	7,300	359,100	-	-	-
National Refinery Limited	46,400	-	41,400	5,000	1,687	0.09%
	<u>398,200</u>	<u>7,300</u>	<u>400,500</u>	<u>5,000</u>	<u>1,687</u>	<u>0.09%</u>
<b>Power Generation &amp; Distribution</b>						
Hub Power Company Limited	67,500	-	67,500	-	-	-
	<u>67,500</u>	-	<u>67,500</u>	-	-	-
<b>Oil &amp; Gas Marketing Companies</b>						
Attock Petroleum Limited	40,100	-	40,100	-	-	-
Pakistan State Oil Company Limited	266,400	-	266,400	-	-	-
	<u>306,500</u>	-	<u>306,500</u>	-	-	-
<b>Oil and Gas Exploration Companies</b>						
Mari Gas Company Limited	19,800	-	19,800	-	-	-
Oil and Gas Development Company Limited	153,400	-	153,400	-	-	-
Pakistan Oilfields Limited	527,000	-	527,000	-	-	-
Pakistan Petroleum Limited	404,700	-	404,700	-	-	-
	<u>1,104,900</u>	-	<u>1,104,900</u>	-	-	-
<b>Automobile Assemblers</b>						
Indus Motor Company Limited	100,600	-	100,600	-	-	-
Pakistan Suzuki Motor Company Limited	26,400	-	26,400	-	-	-
	<u>127,000</u>	-	<u>127,000</u>	-	-	-
<b>Automobile Parts &amp; Accessories</b>						
Agriaautos Industries Limited - (Face value Rs. 5 each)	38,600	-	-	38,600	3,202	0.17%
	<u>38,600</u>	-	-	<u>38,600</u>	<u>3,202</u>	<u>0.17%</u>

Name of the Investee Company	Number of shares				Market Value at March 31, 2008	Market Value as a %age of Net Assets
	Purchases during the period	Bonus/ Rights Issue	Sales during the period	As at March 31, 2008		
(Rupees in '000)						
<b>SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10 each unless stated otherwise</b>						
<b>Synthetic &amp; Rayon</b>						
Dewan Salman Fibre Limited	100,000	-	100,000	-	-	-
	100,000	-	100,000	-	-	-
<b>Technology and Communications</b>						
Pakistan Telecommunication Company Limited	75,000	-	75,000	-	-	-
	75,000	-	75,000	-	-	-
<b>Fertilizers</b>						
Engro Chemical Pakistan Limited	343,800	-	343,800	-	-	-
Fauji Fertilizer Bin Qasim Limited	192,500	-	192,500	-	-	-
Fauji Fertilizer Company Limited	60,900	-	60,900	-	-	-
	597,200	-	597,200	-	-	-
<b>Pharmaceuticals</b>						
Glaxo SmithKline (Pakistan) Limited	1,800	-	1,800	-	-	-
	1,800	-	1,800	-	-	-
<b>Chemicals</b>						
ICI Pakistan Limited	44,100	-	44,100	-	-	-
	44,100	-	44,100	-	-	-
<b>Paper and Boards</b>						
Packages Limited	25,000	-	25,000	-	-	-
	25,000	-	25,000	-	-	-
	5,703,200	16,850	5,535,400	184,650	20,841	1.07%
Cost of investment at March 31, 2008					23,424	

#### 4.2 Listed equity securities - 'Available for sale'

Name of the Investee Company	Number of shares				Market Value at March 31, 2008	Market Value as a %age of Net Assets
	Purchases during the period	Bonus/ Rights Issue	Sales during the period	As at March 31, 2008		
(Rupees in '000)						
<b>SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10 each unless stated otherwise</b>						
<b>Investment Banks/Companies/Securities</b>						
Arif Habib Securities Limited	122,100	-	70,100	52,000	9,175	0.47%
IGI Investment Bank Limited	10,000	-	-	10,000	120	0.01%
Javed Omar Vohra & Company	50,000	-	50,000	-	-	-
	182,100	-	120,100	62,000	9,295	0.48%
<b>Commercial Banks</b>						
Allied Bank Limited	121,900	7,960	87,200	42,660	5,141	0.27%
Atlas Bank Limited	111,000	13,500	51,000	73,500	988	0.05%
Bank Al-Falah Limited	78,200	-	78,200	-	-	-
Bank Al-Habib Limited	78,200	23,460	-	101,660	5,988	0.31%
The Bank of Punjab	73,000	9,500	35,000	47,500	3,152	0.16%
Habib Bank Limited	610,700	51,970	131,700	530,970	146,017	7.53%
MCB Bank Limited	95,000	-	69,000	26,000	10,803	0.56%
Meezan Bank Limited	68,500	5,500	41,000	33,000	1,350	0.07%
National Bank of Pakistan Limited	878,700	15,180	741,900	151,980	35,411	1.83%
NIB Bank Limited	1,280,000	-	132,000	1,148,000	20,664	1.07%
Habib Metropolitan Bank Limited	15,000	3,000	-	18,000	1,030	0.05%
Bank Islami Pakistan Limited	35,000	-	-	35,000	686	0.04%
United Bank Limited	627,900	27,850	416,500	239,250	37,921	1.96%
	4,073,100	157,920	1,783,500	2,447,520	269,151	13.88%
<b>Insurance</b>						
Adamjee Insurance Company Limited	72,000	-	72,000	-	-	-
New Jubilee Life Insurance Company Limited	64,000	-	64,000	-	-	-
	136,000	-	136,000	-	-	-
<b>Textile Composite</b>						
Nishat Mills Limited	246,700	-	23,000	223,700	24,037	1.24%
	246,700	-	23,000	223,700	24,037	1.24%

Name of the Investee Company	Number of shares				Market Value at March 31, 2008	Market Value as a %age of Net Assets
	Purchases during the period	Bonus/Rights Issue	Sales during the period	As at March 31, 2008		

(Rupees in '000)

**SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10 each unless stated otherwise****Cement**

Attock Cement Pakistan Limited	21,200	-	-	21,200	2,345	0.12%
D. G. Khan Cement Company Limited	602,900	-	495,500	107,400	12,136	0.63%
Lucky Cement Limited	860,300	-	764,700	95,600	13,360	0.69%
Maple Leaf Cement Factory Limited	582,500	-	-	582,500	10,718	0.55%
	<u>2,066,900</u>	<u>-</u>	<u>1,260,200</u>	<u>806,700</u>	<u>38,559</u>	<u>1.99%</u>

**Refinery**

Attock Refinery Limited	164,100	-	136,100	28,000	7,280	0.38%
National Refinery Limited	51,200	-	-	51,200	17,280	0.89%
	<u>215,300</u>	<u>-</u>	<u>136,100</u>	<u>79,200</u>	<u>24,560</u>	<u>1.27%</u>

**Power Generation & Distribution**

Hub Power Company Limited	1,944,500	-	-	1,944,500	62,127	3.20%
Kot Addu Power Company Limited	94,900	-	10,000	84,900	4,461	0.23%
Karachi Electric Supply Corporation Limited - (Face value of Rs. 3.5 each)	179,500	-	105,000	74,500	354	0.02%
	<u>2,218,900</u>	<u>-</u>	<u>115,000</u>	<u>2,103,900</u>	<u>66,942</u>	<u>3.45%</u>

**Oil & Gas Marketing Companies**

Pakistan State Oil Company Limited	396,300	-	396,300	-	-	-
	<u>396,300</u>	<u>-</u>	<u>396,300</u>	<u>-</u>	<u>-</u>	<u>-</u>

**Oil and Gas Exploration Companies**

Mari Gas Company Limited	116,600	-	34,000	82,600	23,293	1.20%
Oil and Gas Development Company Limited	1,254,300	-	156,800	1,097,500	146,955	7.58%
Pakistan Oilfields Limited	753,100	-	506,900	246,200	90,454	4.66%
Pakistan Petroleum Limited	880,600	31,120	312,100	599,620	156,531	8.07%
	<u>3,004,600</u>	<u>31,120</u>	<u>1,009,800</u>	<u>2,025,920</u>	<u>417,233</u>	<u>21.52%</u>

**Engineering**

International Industries Limited	56,600	2,860	-	59,460	8,116	0.42%
	<u>56,600</u>	<u>2,860</u>	<u>-</u>	<u>59,460</u>	<u>8,116</u>	<u>0.42%</u>

**Automobile Assemblers**

Indus Motor Company Limited	207,900	-	93,400	114,500	32,633	1.68%
Pakistan Suzuki Motor Company Limited	111,500	-	29,900	81,600	20,808	1.07%
	<u>319,400</u>	<u>-</u>	<u>123,300</u>	<u>196,100</u>	<u>53,441</u>	<u>2.76%</u>

**Automobile Parts & Accessories**

Agriautos Industries Limited - (Face value Rs. 5 each)	47,000	-	12,800	34,200	2,837	0.15%
	<u>47,000</u>	<u>-</u>	<u>12,800</u>	<u>34,200</u>	<u>2,837</u>	<u>0.15%</u>

**Transport**

Pakistan International Airline Corporation Limited	50,500	-	15,000	35,500	234	0.01%
	<u>50,500</u>	<u>-</u>	<u>15,000</u>	<u>35,500</u>	<u>234</u>	<u>0.01%</u>

**Technology and Communications**

Pakistan Telecommunication Company Limited	707,500	-	34,000	673,500	30,577	1.58%
	<u>707,500</u>	<u>-</u>	<u>34,000</u>	<u>673,500</u>	<u>30,577</u>	<u>1.58%</u>

**Fertilizers**

Engro Chemical Pakistan Limited	618,900	-	397,400	221,500	71,744	3.70%
Fauji Fertilizer Bin Qasim Limited	1,750,500	-	80,000	1,670,500	75,757	3.91%
Fauji Fertilizer Company Limited	1,016,900	-	201,900	815,000	114,507	5.91%
	<u>3,386,300</u>	<u>-</u>	<u>679,300</u>	<u>2,707,000</u>	<u>262,008</u>	<u>13.51%</u>

**Pharmaceuticals**

Abott Laboratories (Pakistan) Limited	58,100	-	-	58,100	10,597	0.55%
Glaxo SmithKline (Pakistan) Limited	81,200	-	-	81,200	14,746	0.76%
	<u>139,300</u>	<u>-</u>	<u>-</u>	<u>139,300</u>	<u>25,343</u>	<u>1.31%</u>

**Chemicals**

BOC Pakistan Limited	59,800	-	4,100	55,700	14,641	0.76%
ICI Pakistan Limited	182,100	-	154,500	27,600	5,534	0.29%
Clariant Pakistan Limited	26,600	6,200	-	32,800	7,314	0.38%
Pakistan PTA Limited	301,000	-	-	301,000	1,686	0.09%
	<u>569,500</u>	<u>6,200</u>	<u>158,600</u>	<u>417,100</u>	<u>29,175</u>	<u>1.50%</u>

**Paper and Boards**

Century Paper and Board Mills Limited	6,500	-	-	6,500	462	0.02%
Packages Limited	195,200	12,750	136,700	71,250	26,879	1.39%
	<u>201,700</u>	<u>12,750</u>	<u>136,700</u>	<u>77,750</u>	<u>27,341</u>	<u>1.41%</u>

	<u>18,017,700</u>	<u>210,850</u>	<u>6,139,700</u>	<u>12,088,850</u>	<u>1,288,849</u>	<u>66.47%</u>
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Cost of investment at March 31, 2008

1,229,136

#### 4.3 Debt securities - 'Available for sale'

Name of the Investee Company	Number of Certificate			Market Value at March 31, 2008	Market Value as a %age of Net Assets
	Purchases during the period	Sales during the period	As at March 31, 2008		
(Rupees in '000)					
All Term Finance Certificates have a face value of Rs 5,000 each					
<b>Commercial Banks</b>					
Faysal Bank Limited	2,758	-	2,758	14,190	0.73%
<b>Leasing Companies</b>					
Saudi Pak Leasing Company Limited	2,000	-	2,000	10,138	0.52%
<b>Fertilizers</b>					
Engro Chemical Pakistan Limited	2,281	-	2,281	11,749	0.61%
<b>Privately Placed Term Finance Certificates</b>					
Pakistan Mobile Communications Limited	15,000	-	15,000	74,618	3.85%
Orix Leasing Pakistan Limited	10,000	-	10,000	50,345	2.60%
Sui Southern Gas Company Limited - Sukuk	20,000	-	20,000	100,000	5.16%
	45,000	-	45,000	224,963	11.60%
	<u>52,039</u>	<u>-</u>	<u>52,039</u>	<u>261,040</u>	<u>13.46%</u>
Cost of investment at March 31, 2008				<u>260,195</u>	

#### 5. EARNINGS PER UNIT

Earnings per unit for the period has not been disclosed as in the opinion of the management determination of cumulative weighted average number of outstanding units is not practicable.

#### 6. TRANSACTIONS WITH CONNECTED PERSONS / RELATED PARTIES

Connected persons include HBL Asset Management Limited being the Management Company, Habib Bank Limited being the Sponsor, Central Depository Company of Pakistan Limited being the Trustee of the Fund, the Directors of the Management Company and entities having common directorship with the Management Company.

Transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.

Details of the transactions with connected persons and balances with them, if not disclosed elsewhere in these condensed interim financial statements, are as follows:

For the period from August 23, 2007 to March 31, 2008	Quarter ended March 31, 2008
----- (Rupees in '000) -----	

##### 6.1 Transactions during the period

<b>HBL Asset Management Limited - Management Company</b>		
Management fee	28,641	14,397
<b>Habib Bank Limited - Sponsor</b>		
Units issued (13,199,906 units)	1,344,000	-
Bank charges paid	12	1
Profit on bank deposits earned	10,405	1,872
Profit on bank deposits received	9,879	1,870
Purchase of shares (640,600 ordinary shares)	171,044	12,415
Bonus shares received (51,970 ordinary shares)	-	-
Sale of shares (161,600 ordinary shares)	45,343	20,047
Gain on sale of shares	2,561	2,559

	For the period from August 23, 2007 to March 31, 2008 ------(Rupees in '000)-----	Quarter ended March 31, 2008
<b>Directors, Executives and their relatives</b>		
Units issued (66,695 units) during the period	6,750	-
<b>Other Associates:-</b>		
<b>HBL Employees Provident Fund</b>		
Units issued (2,495,757 units)	250,000	-
<b>BOC Pakistan Limited</b>		
Purchase of shares (59,800 ordinary shares)	15,201	14,485
Sale of shares (4,100 ordinary shares)	834	-
Gain on sale of shares	118	-
<b>New Jubilee Life Insurance Company (Pakistan) Limited</b>		
Purchase of shares (72,500 ordinary shares)	4,520	-
Sale of shares (72,500 ordinary shares)	5,010	-
Gain on sale of shares	490	-
<b>IGI Investment Bank Limited</b>		
Purchase of shares (10,000 ordinary shares)	120	-
<b>International Industries Limited</b>		
Purchase of shares (56,600 ordinary shares)	7,448	6,773
Bonus shares received (2,860 ordinary shares)	-	-

March 31,  
2008  
(Rupees in '000)

## 6.2 Balances outstanding as at the period end

<b>HBL Asset Management Limited - Management Company</b>	
Management fee	5,032
Sales load payable	3,782
Preliminary expenses	1,165
<b>Habib Bank Limited - Sponsor</b>	
Units held (13,199,906 units)	1,448,558
Bank balances	40,133
Profit receivable on bank deposits	526
Shares held (530,970 ordinary shares)	146,017
<b>Directors, Executives and their relatives</b>	
Units held (66,695 units)	7,319
<b>Other Associates -</b>	
<b>HBL Employees Provident Fund</b>	
Units held (2,495,757 units)	273,884
<b>BOC Pakistan Limited</b>	
Shares held (55,700 ordinary shares)	14,641
<b>IGI Investment Bank Limited</b>	
Shares held (10,000 ordinary shares)	120
<b>International Industries Limited</b>	
Shares held (59,460 ordinary shares)	8,116

**7. DATE OF AUTHORISATION FOR ISSUE**

These condensed interim financial statements were authorised for issue on April 18, 2008 by the Board of Directors of the Management Company.

**8. GENERAL**

Figures are rounded off to the nearest thousand rupees unless otherwise specified.

**For HBL Asset Management Limited  
(Management Company)**

\_\_\_\_\_  
**Chief Executive**

\_\_\_\_\_  
**Director**

# Distribution Network

1) **HBL Asset Management Limited (Head Office)**  
8B, 8th Floor, Executive Tower, Dolmen City, Block 4 Clifton Karachi

2) **Habib Bank Limited**  
The following branches of HBL are designated for distribution of HBL-Stock Fund:

## List of authorized HBL Branches

### SINDH

#### Karachi

##### Corporate Branch

2nd Floor, HBL Plaza,  
I.I Chundriger Road, Karachi  
Phone: 021-2418000  
Fax: 021-2441492

##### Kehkashan Branch

DC-7, Block 7, Schone Circle, Clifton, Karachi  
Phone: 021-9250802, 021-9250768  
Fax: 021-9250803

##### Foreign Exchange Branch

Foreign Exchange Centre, M.A Jinnah Road,  
Habib Square, Karachi  
Phone: 021-9213997, 021-9213939  
Fax: 021-9213436

##### Clifton Broadway Branch

Broadway House, Karachi.  
Phone: 021-9250899, 021-9250800  
Fax: 021-5873310

##### Nursery Branch

Main Shahrah-e-Faisal, Jamshed Town, Karachi  
Phone: 021-4521127, 021-4381304  
Fax: 021-4538482

##### Kheyaban-e-Saadi Branch

Block 2, Clifton, Karachi.  
Phone: 021-5810045-46

##### Shahrah-e-Jahangir

Block L, North Nazimabad, Karachi  
Phone: 021-6648034, 021-6629671  
Fax: 021-6642090

##### Shahrah-e-Pakistan

Plot No. G55, B/2 Abbass Sqaure Block-7, F. B. Area,  
Karachi.  
Phone : 021-9246024

##### Iqbal Library

Iqbal Library, Clayton Road/Off Jiger Muradabadi Road,  
Karachi.  
Phone : 021-9231125

##### Bahadurabad

Marium Center, Bahadurabad Chowrangi, Bahadurabad, Karachi.  
Phone : 021-4940584

## **PUNJAB**

### **Lahore**

#### **Lahore development Authority Branch**

7 Egertan Road, Data Gunj Bakhsh Town, Lahore.  
Phone: 042-6365015, 042-9200275  
Fax: 042-6302032

#### **Shahrah-e-Quaid-e-Azam Branch**

The Mall, 5 Bank Square, Data Gunj Bukhsh Town, Lahore.  
Phone: 042-9212212, 042-9212226  
Fax: 042-9212223

#### **Corporate Branch**

Habib Bank Corporate Centre, 102-103 Upper Mall, Lahore.  
Phone: 042-9201022  
Fax: 042-9201051

### **Gujrawala**

#### **Satellite Town Branch**

Main Market, Satellite Town, Gujrawala.  
Phone: 055-9200590, 055-9200591  
Fax: 055-9200590

### **Faisalabad**

#### **Madina Town Branch**

Madina Town, Faisalabad.  
Phone: 041-9220122, 041-9220124  
Fax: 041-9220123

#### **Canal Road Branch**

West Canal Road, Faisalabad.  
Phone: 041-8532077  
Fax: 041-8531985

#### **Corporate Branch**

HBL Corporate Centre,  
1152 Circular Road, Faisalabad .  
Phone: 041-9200038  
Fax: 041-9201041

### **Rawalpindi**

#### **Kashmir Road Branch**

Kashmir Road sadder, Rawalpindi.  
Phone: 051-5700107, 051-5582905  
Fax: 0241-5567928

### **Islamabad**

#### **Jinnah Avenue Branch**

Jinnah Avenue, Islamabad.  
Phone: 051-2201761, 051-2201228  
Fax: 051-2822290

#### **Corporate Branch**

Ground Floor, HBL Tower, Blue Area, Islamabad.  
Phone: 051-2820683, Fax: 051-2822206

## **NWFP**

### **Peshawer**

#### **Arbab Road Branch**

Peshawer Cantt, Peshawer.  
Phone: 091-272167, 091-9211161  
Fax: 091-278869

## **BALUCHISTAN**

### **Quetta**

#### **Complex Branch**

Shahrah-e-Gulistan, Quetta.  
Phone: 081-2836575, 081-2829379  
Fax: 081-2825791

## **OTHER DISTRIBUTORS**

### **IGI Investment Bank Limited**

Floor 7, The Forum, Suite 701-713,  
G-20, Block 9,  
Khayaban-e-Jami, Clifton,  
Karachi - 75600, Pakistan.  
Phone : 021-111-234-234, Fax : 021-111-567-567  
Toll Free No: 0800 2 34 34

### **Yam & Company.**

11,Quality Arcade,Mezanine Floor, BC 7, Block 7,  
Clifton, Karachi.  
Phone : 021-5876823, Cell: 0333-2241661

### **First National Equities Limited**

19-C, Sunset Lane 6, South Park Avenue, Phase II,  
Extension, D.H.A. Karachi  
PABX: 5395903-08, Fax: 5395900  
Email: info@fnetrade.com

### **I.I Kodvavi Securities Limited**

Room # 2, 2nd Floor, Business & Finance Centre,  
I.I Chundrigger Road, Karachi  
Phone : 021-2473954-58  
Fax : 021-2473951

### **ANZ Financial Consultants**

F-26/2 Block 5 Kehkashan,Clifton  
Karachi  
Phone : 021-5379511  
Fax : 021-5874348



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[www.hblasset.com](http://www.hblasset.com)

**HBL**

